

LONG EQUITY

FACTSHEET - JANUARY 2023

LONG EQUITY INVESTMENT STRATEGY

Long Equity runs a concentrated portfolio of value-creators and price-setters. We only hold companies that can (i) invest capital at significantly higher returns than their cost of capital (*value creation*), and (ii) raise prices without impacting demand (*price setting*). Returns on capital must be high, consistent and unleveraged, with competitive advantages, ideally switching costs and network effects, preventing returns and margins from being competed away. We pursue a long-term strategy to minimise transaction costs and defer capital gains by investing in companies capable of compounding indefinitely.

Key Facts

No. Holdings: 23
Held <1yr: 10/23

Geography

US: 78%
France: 6%
Canada: 5%
Australia: 3%
Netherlands: 3%
Denmark: 3%
Italy: 2%

Sectors

Software: 27%
Semiconductors: 14%
Payments: 13%
Retail: 11%
Credit rating: 11%
Healthcare: 9%
Financial data: 9%
Consumer staples: 6%

Top 5 Holdings

Microsoft: 7%
Visa: 7%
S&P Global: 7%
MSCI: 6%
Amazon: 6%
Total: 33%

Weighted Financials¹

FCF Growth (5yr): 19%
FCF ROC: 26%
FCF Margin: 31%
FCF Yield: 2.48%
Linearity (5yr): 0.90

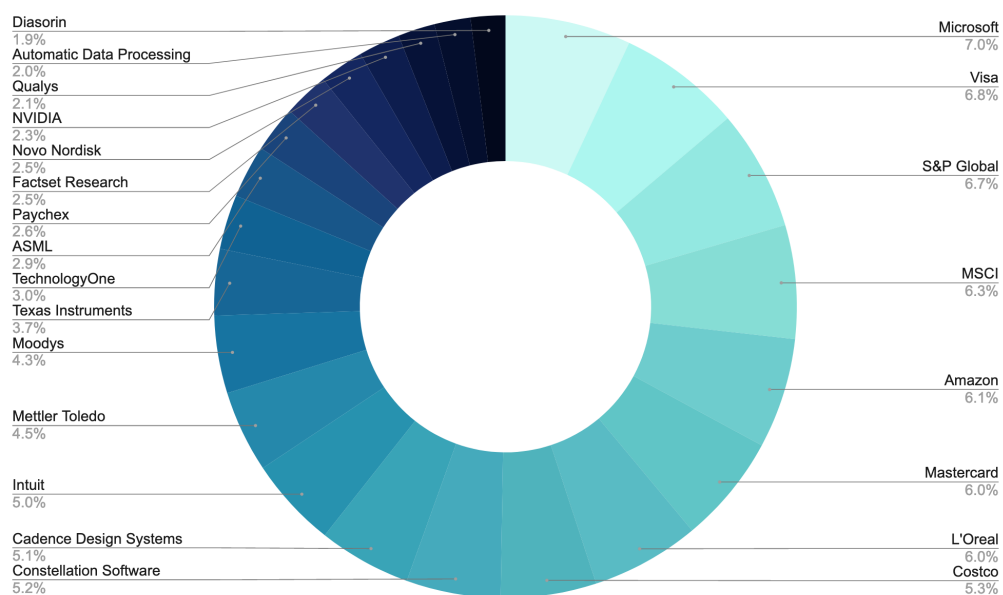
Portfolio comment

There were no outright sales or purchases. The top contributors to performance were NVIDIA and Amazon. The top detractors from performance were Diasorin and Automatic Data Processing.

Performance (Gross returns in GBP)

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|-------------|--------|-------|------|-------|-------|-------|-------|-------|-------|------|------|-------|---------------|
| 2021 | | | | | | | | | | 6.2% | 2.4% | 0.0% | 8.6% |
| 2022 | -11.6% | -4.6% | 4.9% | -7.5% | -2.3% | -3.6% | 13.6% | -2.4% | -7.4% | 2.0% | 2.3% | -6.7% | -22.9% |
| 2023 | 8.4% | | | | | | | | | | | | 8.4% |

Portfolio



¹ FCF Growth (5yr) is the compound annual growth rate of free cash flow (FCF) per share over the last 5-years. FCF ROC is FCF divided by invested capital (non-current liabilities plus equity) and expressed as a percentage. FCF Margin is FCF divided by total revenue and expressed as a percentage. FCF Yield is FCF divided by market capitalisation and expressed as a percentage. 5yr Linearity is the R-squared value of the share price over the last 5 years. All values presented are weighted to the position size of each company within the portfolio.